



AMY CUMMINGS

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Summary

Results-driven merchandising professional known for strong problem-solving and effective communication skills. Experienced in managing product displays and collaborating with sales teams to optimize inventory and elevate customer experiences.

Skills

- Visual merchandising
- Inventory management
- Vendor relations
- Customer experience
- Time management
- Problem solving
- Effective communication
- Written communication
- Team collaboration

Experience

Nabisco | Wildwood, MO
Merchandiser/ Order Writer
11/2025 - Current

- Managed product displays to boost brand visibility and consumer engagement.
- Collaborated with sales teams to execute effective merchandising strategies.
- Conducted regular store visits to ensure compliance with company standards.
- Developed strong relationships with retail partners to enhance collaboration.
- Inspected shipments for quality control before stocking shelves or racks.
- Monitored inventory levels to maintain optimal stock for retail locations.
- Organized displays according to company standards and specifications.
- Worked closely with store managers to uphold corporate merchandising policies.

Petsmart, Inc. | Phoenix, AZ
Buyer Technician
08/2006 - 08/2012

- Managed pricing, vendor relations, sales promotions, and category reviews for buyer to enhance procurement strategies.
- Enhanced buyer efficiencies through time management processes and report generation.
- Streamlined operations through clerical duties, contributing to increased efficiency.
- Addressed inquiries on store operations, replenishment, and customer service for products and vendors to ensure smooth operations.

May Department Stores, Inc. | St. Louis, MO
Fabric Coordinator
04/2004 - 03/2005

- Specialized in analyzing fashion trends for proprietary men's sportswear and intimate apparel.
- Coordinated with overseas offices and mills to achieve precise fabric development aligned with design specifications.
- Collaborated with designers to integrate latest trends while adhering to material pricing guidelines.

- Utilized magazine and store samples to communicate fabric trends to designers.
- Collaborated with overseas offices on fabric development to identify and integrate emerging fashion trends into product lines.
- Built strategic partnerships with mill representatives to enhance fabric sourcing and support departmental goals.

May Department Stores, Inc. | St. Louis, MO

Color/Trend Librarian

03/2003 - 03/2004

- Established color standards and palettes for women's sportswear to guide designers on brand colors.
- Delivered color guidelines to overseas offices, ensuring alignment with fashion season forecasts.
- Developed unique color names for textile designers and vendors to enhance color differentiation.

Gordman's Department Store | St. Charles, MO

Visual Merchandiser

09/2001 - 10/2002

- Designed visual presentations for all merchandise, ensuring compliance with corporate policies.
- Supervised department managers and staff in setting up and maintaining impactful visual displays that attracted customer attention.
- Executed corporate marketing campaigns by strategically placing point-of-sale materials to drive customer engagement.
- Created innovative visual displays that enhanced merchandising effectiveness while aligning with brand guidelines.

Nextel Communications, Inc. | St. Louis, MO

Sales Representative

02/1998 - 08/2001

- Grew existing client base through proactive outreach and relationship management.
- Educated customers on new product lines and resolved ongoing service issues.
- Addressed client concerns related to product information, billing inquiries, and maintenance needs.
- Verified customer account accuracy through comprehensive interviews.

Nextel Communications, Inc. | St. Louis, MO

Fulfillment Associate

02/1998 - 08/2001

- Trained sales staff on new products and service offerings, improving product knowledge and service delivery.
- Developed and delivered training presentations on corporate policies and procedures, ensuring staff compliance and understanding.
- Integrated client account information from sales teams, streamlining client profiles for better service management.

Bath & Body Works | St. Louis, MO

Assistant Manager

11/1994 - 01/1998

- Supervised daily operations of retail stores, ensuring compliance with corporate standards and enhancing overall efficiency.
- Resolved customer concerns related to products and services promptly, fostering customer loyalty and satisfaction.
- Trained new employees on product knowledge and corporate policies, improving onboarding experience and employee confidence.
- Managed visual presentations of store merchandise to maximize customer engagement.

Education

Southwest Missouri State University | Springfield, MO

Bachelor of Science in Fashion Merchandising and Retail

08/1997

References

References available upon request.

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